

## William A. Bright

**Summary** Mr. Bright has an excess of 26 years experience in the development, design, construction and management of water and wastewater facilities and businesses. He was a founder of MHPC Environmental Group that consisted of a collection of environmental companies with 100+ employees and over 150 facilities. He has been president and principal, for the past 14 years, of Forest Park Water Co., Inc., Misty Hills Water Co., Inc. and Hilltop Water Co., Inc. These are water utilities with over 1,000 service connections, serving a population mainly in Putnam County and Westchester County, New York. Mr. Bright has notable expertise in utility management, personnel relations, client development and all related areas to the landmark New York City Memorandum of Agreement with USEPA and the surrounding watershed communities which is a program to upgrade the quality of water in the NYC Watershed. Company and utility sales and acquisitions, asset management and business development round out Mr. Bright's experiences.

### **Experience** Ongoing

#### **President, Hudson Valley Consulting, Inc.**

- v Technical and business consulting for Delaware Engineering; design oversight, and process development for municipal and non-municipal water and wastewater facilities. Town Engineer for Town of Owego Utility Department. Construction development and project management for NYC Watershed upgrades, IBM National Headquarters Somers, NY, Village of Delhi. Oversight in the O&M business also owned by Delaware Engineering, Delaware Operations, Inc. Management of pilot facilities to develop innovative treatment products in the water and wastewater field, Lake Placid Water Pilot, Heartland Mich. phosphorous treatment pilot, Keesville, NY Water pilot, Tampa Bay desalinization RO pretreatment water pilot.
- v Facility audits and optimization expertise, cost saving operational and capital oversight and administration. i.e.. Town of Owego 1.0 MGD WWTP facility realized a \$200,000.00/ YR savings in chemical costs.
- v Consulting for Jett Industries a design build company for water and wastewater facilities; Kiras Joel, NY 0.5 MGD WWTP, Lake George Water 4 MGD WTP, Lake Placid Water 5MGD WTP, Village of Canajoharie Water 4MGD WTP, DMV Nutritional 0.2 MGD Industrial Pretreatment...
- v Utility management for Beekman Properties, a \$30M development in Dutchess County, NY.
- v Utility management for Farms Development a USX company, owners of a \$50M development located at Franklin Roosevelt Jr's farm in Dutchess Co.

- v Start up services for Ogden DSS Environmental at the Village of Stamford's water filtration facility a USEPA approved equal to micro-filtration. Watchtower WWTP in Patterson NY.
- v Startup services for Aquarion Management Services, contractor awarded the startup of Village of Lake Placid 5 MGD facility.
- v Utility Manager for Sagamor Sewer Corp. a \$20M development in Dutchess Co. Construction Management services for facility design and construction
- v Water and Wastewater consulting to independent land developers, industries and businesses.
- v Employee/employer relations consulting services and training.

10/97 - 3/00

### **Severn Trent Environmental Services, Inc., Consulting Services**

Consulting agreement with Severn Trent Environmental Services, Inc. to provide services related to maintaining business relations with clients in the Hudson Valley. Develop new business areas including design-build-own-operate opportunities. Identify strategic acquisitions and assist in the closing of those acquisitions, completed the acquisition of Upstate Consultants, Inc. 5/99. Provided technical oversight and consulting services to STES clients as it related to NYC upgrades and other issues including regulatory relationships, water and wastewater facility operations. Provided mentoring relationship with STES employees after the MHPC acquisition, successfully transition 80 employees and 150 facilities in excess of 1 year with STES management.

1996-1997

### **Vice President, Business Development, Severn Trent Environmental Services**

As Vice President of Business Development at Severn Trent Mr. Bright directed the company's growth effort in the Northeast Region. Among his responsibilities were managing the region's Sales and Marketing dept. budget development, employee training and management this included proposal management and presentations, trade show coordination and presentation over sight. Mr. Bright authored the first known Sales and Marketing plan for STES in the United States and was also responsible for the associated budget development for said plan. Through the development of this plan over \$10M in new business was identified and the process for acquiring this business began.

1984-1996

**Chief Executive Officer, MHPC Environmental Group**

Previously, Mr. Bright was the cofounder of MHPC Environmental Group, a leader in the provision of professional water and wastewater management services

throughout the state of New York, operating more than 150 facilities and employing 100 water and wastewater professionals. As Chief Executive of MHPC, Mr. Bright guided the company's operations and growth over its twelve

year history, Mr. Bright was directly responsible for staff development and worked

directly with the group of employees that were in a large part responsible for MHPC's tremendous success. MHPC was acquired by Severn Trent Environmental Services, a part of Severn Trent Plc in the United Kingdom, a world leader in the water industry. Severn Trent was one of many international firms that were interested in purchasing MHPC. At the time Severn Trent viewed this acquisition as its most important step into the industry-leading region of the northeastern United States.

1974-1984

**Director of Operations & Supervisory Svcs., CAMO Pollution Control, Inc.,('74-77), Lee Archer, Inc.('77-84)**

Prior to founding the MHPC Environmental Group companies, Mr. Bright served as Director of Operations for Lee Archer, Inc. and CAMO Pollution Control, Inc.. With these organizations, he provided management oversight of all company owned utilities and client contract services, maintained liaisons with government regulatory agencies and municipal organizations, directed operations, coordinated personnel hiring and management, and oversaw engineering, construction, maintenance, repair and laboratory testing activities.

**Professional** Grade IA Water Operator, NYS  
**Registrations** Grade IVA Water Operator, Connecticut & New Jersey  
Grade IVA Water Operator, ABC Certified  
Grade III Water Distribution Operator, Connecticut  
Grade IIIA Wastewater Operator, NYS  
Certified Factory Startup Operator, Ogden DSS Environmental, Inc.  
NYS Certified Backflow Preventer/Tester

**Professional** American Water Works Association

**Associations** Water Environment Federation  
New York Water Environment Association  
New York Chapter American Water Works Association

**Other** Mr. Bright has chaired the committee for the writing of the NYS WWTP Operator Manual and developed an operators training course for the certification of operators. He served as a panelist for a national United Way Symposium on Corporate Social Responsibility. A video was produced and aired on many PBS stations throughout the United States.